

Hughes Managed Services

Your Managed Services Partner Providing Solutions to Enable Your Digital Transformation

In today's business landscape, organizations are increasingly turning to managed service providers (MSP) for their IT services to maximize efficiency and profitability. A strong MSP can alleviate many of your IT staff's challenges regarding core infrastructure management. But not all MSPs are created equal, and businesses need integrated solutions that go well beyond the basics.

The Hughes advantage

More than just a provider, we are true partners who understand your business and can help you achieve your strategic goals. Hughes Managed Services offers a portfolio of turnkey, fully-managed enterprise solutions so you can keep your eye on the bigger picture—the operations and success of your business.

We understand that technology needs to be tailored to your needs. Hughes begins a relationship with a customer, we view it as a strategic partnership. Our focus is to complement and augment the internal IT team, freeing them up to focus on strategic business initiatives that will help drive the organization forward.

Simply put, we succeed by making sure your team succeeds.

We focus on your network, so you can focus on your business

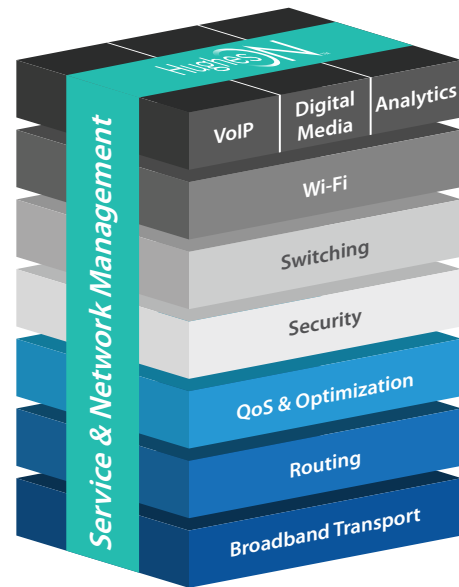
The growth in business-critical applications and the continued transition to cloud-based services and applications are driving a greater dependence than ever on the network. Distributed enterprises face unique challenges when it comes to their networks. Chief among them is that branches can have vastly different broadband access types and infrastructures, which wreak havoc on overall network performance.

Our next-generation portfolio of cloud-ready network solutions, including the leading Distributed SD-WAN solution, are not only designed to meet the unique needs of distributed enterprises, but can cost-effectively deliver expertise that many companies struggle to find.

Managed services for your complete network

Hughes provides unmatched integrated solutions to fit your specific business requirements. The result—a smarter, more agile, application centric network — is designed and managed by a team that manages more network endpoints in North America than the next 3 managed services companies combined.

As an industry leader in the managed services market, Hughes combines the best of landline and wireless broadband technologies, state-of-the-art management systems, and a dedicated program management team.



HughesON is a suite of innovative, Cloud-ready network and digital media solutions designed for the unique needs of distributed enterprises in industries such as retail, hospitality, and retail petroleum.

Better engagement with your customers and employees

To help businesses meet the demands of today's digital world, Hughes offers tailored customer engagement services to build brand loyalty that is critical for increasing sales, including digital signage, self-service kiosks, online training and more. Your employees are your best advocates, and our internal engagement solutions can drive increased retention and spark the pride needed for employees to become brand ambassadors.

Delivering solutions for every business requirement and budget.

Network services and branch connectivity

- SD-WAN with optimized cloud access
- High-Availability Networks
- NOC Diversity with hosted NOC and dedicated NOC services
- Broadband Performance Optimization
- Wi-Fi and VoIP

Digital media services for employees, customers and facility operations

- Digital Concierge
- Lobby and Breakroom Signage
- Town Hall Support
- Training and Virtual Communications

Operations, Security and Program Services

- Transport Provisioning / Ordering
- Security Operations Center
- Next Generation Firewall and UTM
- Program Management & Network Engineering
- Pilot / Proof-of-Concept

We are proud to count more than 250 leading companies as our partners, supporting their unique needs across such diverse sectors as retail, oil & gas, financial services, healthcare, franchise, government and more.

Best-in-Class Network Management Functionality

The Hughes Customer Gateway is a streamlined and easy-to-use hub to improve application and network performance and increase network uptime. With full reporting and tracking services and fault and performance management capabilities, you'll find it's easier than ever to manage your network.

The Hughes Managed Services Advantage

- Fully-managed services from a single provider to meet your total business needs
- Integrated, managed connectivity, security and flexibility
- Superior national broadband coverage
- Turnkey implementation

Unmatched Legacy and Leadership

For more than 40 years, Hughes has led the market in communications technology, innovation and service. As the worldwide leader in technology, distributed broadband SD-WAN and managed network services, Hughes' unmatched experience includes:

- More than 40 years as a worldwide data network technology provider, and more than 30 years of experience managing large-scale enterprise networks
- More than 2,500 employees worldwide
- 3rd largest provider of business networks in North America and largest non-carrier provider
- Awarded 4 out of 5 stars in Enterprise Service by Network World

About Hughes

Hughes Network Systems, LLC (Hughes) is the global leader in broadband satellite technology and services for home and office, including HughesNet®, the world's largest satellite network with over 1 million residential and business customers across North America and Brazil. Hughes also provides HughesON™ managed network solutions to enterprise and government through innovative wireline and wireless network technologies. To date, Hughes has shipped more than 6 million systems to customers in over 100 countries, representing approximately 50% market share. Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite communication solutions. For additional information about Hughes, please visit www.hughes.com.

For additional information, please call 1-888-440-7126
or visit business.hughes.com.